

# 2024

COMPANY PROFILE



**AEGIS**

## **ABOUT US**

We at AEGIS Networks focus on delivering reliable product technologies that meet our clients' expectations and reflect our commitment to our vision and goals.

We are committed to putting our customers' needs first. We pride ourselves on customer satisfaction and assistance in every project we have completed. Also, we believe in simple terms that our success is because we are always there with the right cost-effective, profitable, reliable and user-friendly solution when and where our customers need us.

We are the solution provider for supplying, installing and commissioning a range of Extra Low Voltage (ELV), Audio Visual (AV) Solutions and Security systems. Our expertise enables us to meet the client's requirements in various sectors, from a single projector or a small CCTV network to an integrated command control centre of a large community.

## **INTRODUCTION**

**Aegis Networks** provides high-quality solutions with high-quality brand products to our clients from various sectors, including private, corporate, Ministries, and critical industry sectors in The Kingdom of Bahrain.

We focus on ICT Solutions with high-quality IT Brands and peripherals in the Kingdom of Bahrain. Our Solutions include IT Infrastructure Solutions, AV Solutions, Printing & Scanning Solutions, Weighing & Barcode Solutions and Security Solutions.

We have been an established company with an excellent track record for the best customer satisfaction. We have never compromised on the quality and the services provided to the customer.



**Our Partners**

**Extra – Low Voltage Partners**



**Audio – Video Partners**



## **Products & Services**

We are associated with world renowned brands to address the business solutions for the Bahrain market. We invest time and resources to develop multi-brand solutions to offer affordable yet scalable business solutions. Our focus will always remain on serving the client base better and expand our reach.

- Structured Cabling Solutions
- Surveillance Solutions
- Biometric & Access Control Solutions
- Access Point Solutions
- Public Addressing Solutions
- Turnstile & Barrier Solutions
- Complete Networking Solution
- Nurse Call System
- Uninterrupted Power System Solutions
- All Media Cabling Solutions
- Ceiling & Wall Mount Laser Projection Solutions
- LED Interactive & Non-Interactive Panels
- Digital Signage Solutions
- Indoor & Outdoor Videowall Solutions
- Conference Room Audio – Video Solutions
- Video Intercom Solution
- SMA TV Solutions
- Queue Management Solutions
- Complete ERP & CRM Solutions
- Attendance Management Solutions
- All Value-Added Services



## **Structured Cabling Solutions**

Aegis Networks offers Schneider and Finosel - a full suite of services for local-area networks (LAN) and wide-area networks (WAN). Aegis works with our business clients to provide the best solution custom-tailored to their needs.

Our technical team are skilled at installing and working with fiber lines. Aegis can help integrate a fibre-optic network with a local copper network, build a fiber network from scratch, or build a custom solution based on your business needs.

Aegis provides cabling installation services for Bahrain's commercial, educational, and industrial clients. Our in-house certified and trained technicians service voice, video, and data networks in environments ranging from small local businesses to learning institutions to extensive industrial facilities. Our structured cabling services can plan, design, install, maintain, troubleshoot, and upgrade any size network.

Our services include testing and certification of new or existing copper or fiber networks. We offer full-service wireless network implementation across the country. We can design, plan, and install your network from start to finish. Each wireless solution is custom-designed to meet the challenges and needs of your location.

## **Surveillance Solutions**

Surveillance Solutions from Aegis specialize in end-to-end managed surveillance systems. And we're trusted partners for many educational, commercial and corporate clients.

We offer a vast array of security cameras, from simple single cameras to large, fully integrated systems. We have numerous offerings, including fixed lens dome cameras, Varifocal dome cameras, pan tilt zoom cameras, Day night cameras, IR cameras, AI cameras, etc. We design and provide clients with various DVR, NVR and video management software and analytics based on the client's requirements.



## **Biometric & Access Control Solutions**

Aegis offers extensive capabilities, as you would expect from a state-of-the-art enterprise-level access control system. Aegis is associated with VIRDI and Suprema to design and implement various project integration. We have our own trained engineers to develop high-end solutions to suit clients' needs.

Successful implementation and integration into the client's ERP system can be efficiently incorporated. Time and attendance monitoring solution, In and out of Factory employees in critical situations can also be monitored with our solutions.

## **Access Point Solutions**

Aegis has partnered exclusively with Ruckus Wireless, UniFi, Aruba, and Cisco to offer our clients the absolute best in wireless and network switch products, services, and network access.

With these brands and their industry-leading and patented technology that is unlike any other and has been designed specifically for the demands of the mobile environment, an edge-to-edge network solution for any client needs. It is entirely customizable, affordable (the best cost structure of any enterprise wireless and network switch solution today), and easily implementable in nearly any environment – with small and large organizations.

## **Public Addressing Solutions**

Aegis is a leading supplier of professional public address, music, and voice evacuation PA systems. We undertake turnkey projects with designing, building and commissioning such high-level PA systems and background music system projects.

We offer various speaker systems like ceiling speakers, box speakers, Line arrays, speakers with subwoofers, fire-rated speakers, outdoor speakers etc. We provide up to the standard industrial speakers, amplifiers, microphones, and mixers of the brands like JACQUES, TOA, Proel, etc.

## **Turnstile & Barrier Solutions**

When it comes to total security solutions, Aegis is associated with two of the well-known brands, TANZA and ALVARADO, for full-height turnstiles, which make access to a restricted area very difficult without passing through the turnstile. We have implemented some critical projects with some of the schools in Bahrain, linking with biometric solutions for time and attendance management.

We offer different turnstile solutions: revolving doors, security doors and portals, speed gates, tripod turnstiles, access gates, etc.

## **Nurse Call System**

Aegis offers a wide range of InterCall, United Kingdom Nurse Call products. InterCall products are highly qualitative and are approved for professional installation as well. Every product of InterCall is designed to ensure each patient's health and safety and personnel.

InterCall brand has various Display panels, Call-points, Disabled Call Systems, Audio Visual indicators, handheld triggers, Alphanumeric pagers, Overdoor lights, Call Management Software, Cell Call Systems, Toilet Alarm Systems, and the list goes on.

## **Uninterrupted Power System Solutions**

An uninterruptible power system (UPS) is the central component of any well-designed power protection architecture. We offer wide APC, Eaton and TrippLite UPS segments ranging from simple single UPS to large, fully integrated systems.

Single conversion, double conversion and multi-mode systems are available to meet every client's needs. Our expert team designs the topology and calculations based on the sizing of each requirement and provides them with the right solution.



### **All Media Cabling Solutions**

Aegis keeps a stock of all the updated high-quality cabling solutions related to audio and video environment. Brands like Bandridge, Tripplite, Profigold and Nedis are some of them. All the cables we provide the clients with our solutions are branded to ensure the customer's satisfaction in terms of utmost quality and output. Our cable products stocking keeps changing with the newest generation blister designs and strength.

### **Ceiling & Wall Mount Laser Projection Solutions**

Aegis caters to all our customers with a wide range of normal traditional ceiling mount 3LCD and Laser projectors with lower lumens (brightness) for meeting rooms and classrooms to high-value lumens capable of projecting outdoors when the sun is at its peak. Aegis successfully implemented distinct ways of projection in many of the meeting rooms, large halls, conference rooms and auditoriums in the Kingdom of Bahrain.

Aegis provides an n number of customers when it comes to projection technology. We are partners of well-known brands like Epson, Promethean, Benq, etc.

### **LED Interactive & Non-Interactive Panels**

For customers who prefer Interactive Panels over projectors, we provide them with the finest Promethean, Smart and Onescreen Interactive Panels solution. When it comes to touchscreen monitors and interactive screens, everyone needs exceptional quality and effortless ease of use. We have all Panels variations– interactive or non-interactive panels that meet the customer's requirements and budget.

Promethean has championed Interactive Touch Technology, which can be utilized in the Education, Corporate, Government and Hospitality sectors. Sharp offers an extensive range to suit any environment, and the interactive screens feature crystal clear resolution and highly responsive touchscreen technology.





## **Digital Signage Solutions**

Totem Designs, Landscape and Portrait panels are fundamental elements for any business environment for marketing and advertising purposes. Aegis implements solutions with brands like Spectron, Sharp, and high-quality media players like Novo DS Pro and other branded android media players, giving the client easy access to showcase content anywhere.

Aegis offers a broad range of Digital signage solutions backed with the latest management software offering the highest definition quality and user-friendly interface at the most competitive prices.

## **Indoor & Outdoor Videowall Solutions**

Aegis is driven to provide customers with state-of-the-art video wall solutions for indoor and outdoor segments. Our brands, like ABSEN and ITC, offer high brightness, resolution, and contrast for high-impact dynamic video walls.

We offer design, installation, and complete service, including maintenance and support. We don't cater to "one size fits all" solutions; but work to understand your needs and apply our experience to create new, most acceptable and often more cost-effective solutions, comprehensive design and engineering service, and post-installation maintenance and technical support.

## **Conference Room Audio – Video Solutions**

Aegis provides well-known management systems that do planning and conducting meetings take things even further - our room booking systems ensure multiple meeting spaces can be managed and organized professionally and efficiently through intuitive room booking software.

Aegis offers systems and components that transform your meeting room into a motivating experience. We help you upgrade the lighting and temperature control system to one that just a touch can control. We cater to solutions that are user-friendly and offer high-quality images and sound.



### **Video Intercom Solution**

One of Aegis's leading security solutions in Bahrain is an intercom and door entry buzzer system for commercials, villas, Majilis, etc. Aegis design, implement and educate clients on the best available solution with access control and video surveillance integration that meets the finest quality and budget requirement, whether a multi-family building intercom or commercial IP-based video door entry system.

Brands like Honeywell, Bosch and Hikvision will integrate the intercom and door buzzer systems that will give you the peace of mind and necessary functionality to building owners and occupants.

### **SMA TV Solutions**

We design and implement custom satellite distribution solutions to meet all our client's needs. We do pre-wiring and termination of cables, maintenance of the distribution network, entire Installations, relocations, and subscription renewal services for every client.

We work closely with Architects, Interior Designers, Property Developers, Building/Construction Companies & Building Owners to ensure that throughout the installation, from the initial design stage to the final commissioning of the network, we maintain the most acceptable work standards. Our highly trained and experienced installation team offers complete support throughout the installation.

### **Queue Management Solutions**

We provide a complete system catering to diverse queuing needs, from a basic design to sophisticated, multi-branch, multi-region enterprise solutions. Like SEDCO and Irisys, our queue management system allows customers and visitors to enter a queue by taking a ticket via different channels such as Self-Service Ticketing Kiosk, Web Ticketing, Mobile App and Online Appointments.

We provide solutions which enable customers to choose their nearest branch or outlet to book a ticket with a simple mobile app and join the queue when it's their turn.



## **Complete ERP & CRM Solutions**

In line with our software support team from India, Aegis caters to some of the finest ERP & CRM solutions that automate business processes to increase business efficiency and provide better visibility. Apart from other integrators, we provide our clients with 16/7 support after the implementation. Our support team is proactive in solving all the tickets raised.

Aegis provides systems that differ in their optimization related to organization size, price per user, automation features, and other features, like service, support, and marketing.

## **Attendance Management Solutions**

A well-known Software firm from India, Aegis developed a next-generation enterprise-grade web & mobile-enabled time and attendance management software power-packed with advanced features to automate timekeeping and reduce administrative burdens. We have designed innovatively with custom & special features to handle the various attendance requirements of your organization, even the most complex shift rules for your diverse workforce.

Our system can be integrated easily into a mobile application which can notify the immediate actions of each user log report. Third-party ERP solutions can easily blend into our system as well.

## **All Value-Added Services**

With the help of our experienced professionals, Aegis undertakes “Annual Maintenance Contracts” or AMC related to Educational, Commercial, factory or industrial clients. This helps all our clients maintain their ELV, AV, ICT and POS products through preventive and predictive maintenance tasks, ensuring a smooth and trouble-free working system and enhancing productivity.

Signing our AMC contract will help all our clients ensure the longevity of all their IT-related systems, trouble-free operations and lower downtime.



**EQUIPMENT USED FOR DOCUMENTATION – FIBER & COPPER TESTING**

**Fiber Connectivity**

For Fiber cable termination, we have a couple of machines which we use daily:

- **Fiber Fusion Splicing**, we one unit each of these:



YEDEMC SM&MM Automatic Fiber Optical Fusion Splicer 4.3 Inch Touch Screen Display



Fujikura 88S Splicing Machine

- **For Fiber Cable OTDR Test Report**, we have one unit of:



Yokogawa AQ7270



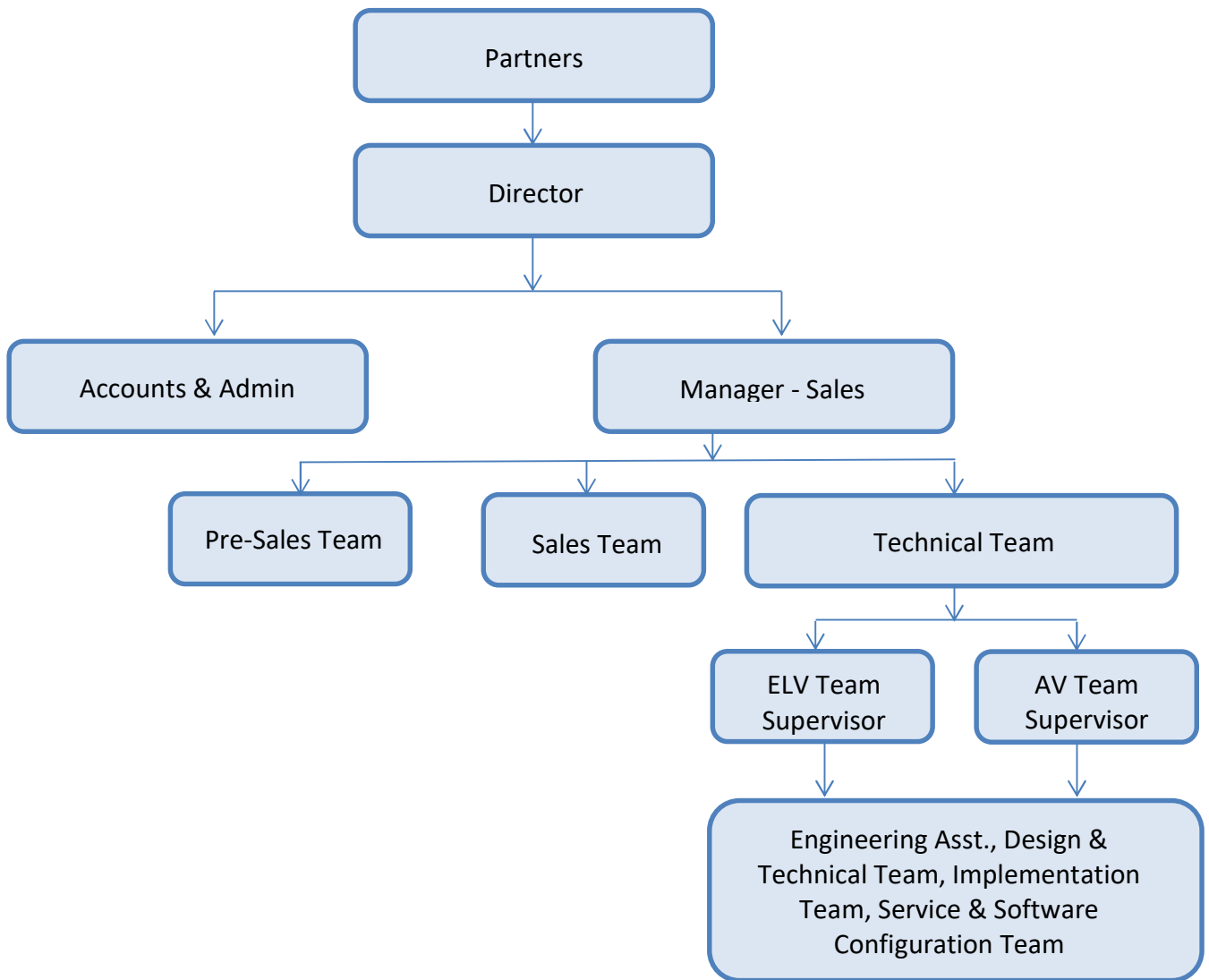
- **CAT6 Cable Fluke Testing**, we use 2 quantities of:



CAT6 Cable Analyzer DSX-602-PRO



**Organizational Chart**



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